

Welcome



Our **Mission**

"Provide the research community technology to improve efficiency and accelerate innovation"

ARM Software is <u>Trusted</u> by Over 10,000 Researchers and Scientists Worldwide





Use ARM for all stages of an experiment.

To plan and create protocols, to randomize and manage trials, to analyze data and report the results.



ARM software provides a defined structure to enter information consistently, with master list dictionaries to standardize vocabulary, and has tools for every step of an experiment.



The Last Year in Review



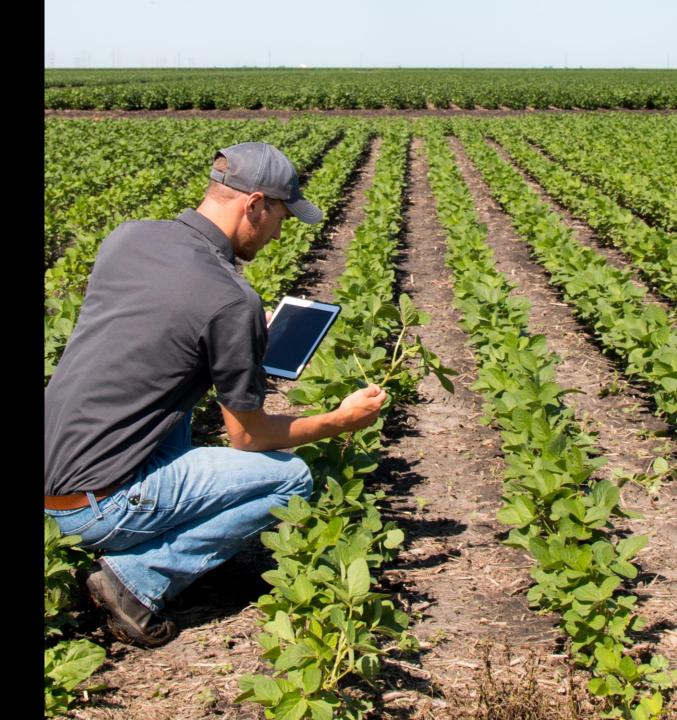


ARM the Industry Standard

The top 12 Agro-Chemical companies now depend on ARM Software worldwide.

Field License Bundle

This bundle brings ARM to the field to help improve efficiency and accuracy.



Leaf Wall Area

Software solution for an industry specific challenge. ARM facilitates the research techniques for future regulation of product applications.

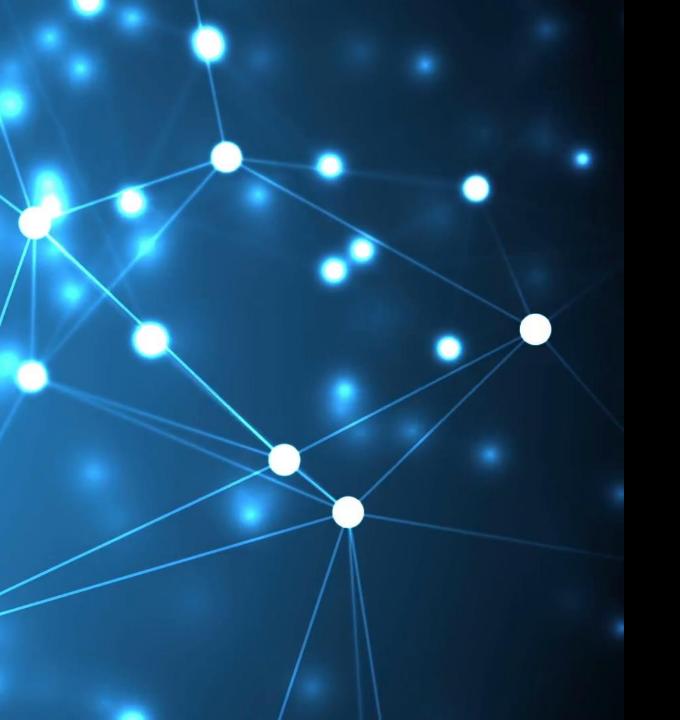




Weather Data Import

Collaboration with ClearAg (Iteris) to build a new feature that allows you to import weather data.

ClearAg offers specific information by utilizing meteorology, agronomy, land surface modeling and crop production at specific GPS coordinates.



Marketing & Support

We hired a full-time sales and marketing associate to focus on our client communications.

The Year Ahead



CUSTOMER

Training Initiatives

Continue to expand our tools and resources to make it easier for our clients.

- Tutorials
- Coaching Events
- Webinars

Product Release

Work as a team to ensure every client is aware of the new features and how to use them to make their work more efficient.





Client Driven Development

Working closely with our clients to implement additional features and intuitive reporting.

Providing new features throughout the year.



ARM 2019 Enhancements

Study Rules

Study Rules

Merge Study Information

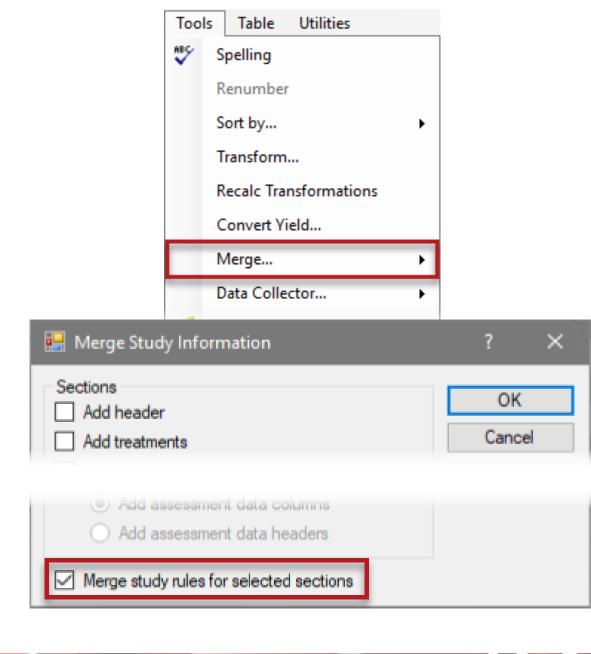
- Easily copy information from Study to Study.
- Replaces "Save As" function.

Enhancement

- Choose to *not* merge study rules if the study is originated by your company.
- Offers new flexibility for internal researchers.

Feature in action

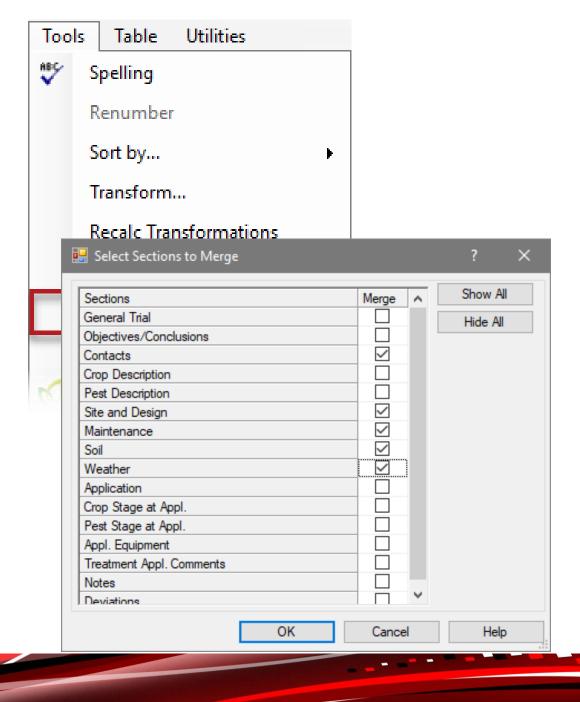




Merge Study Rules

Enhancement

 Limit study rules merged to only selected protocol/site description sections.



Validation

Always Validate Studies

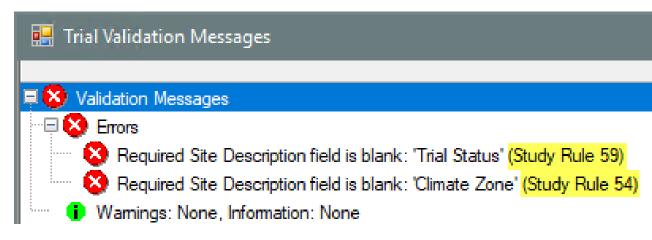
 Validation ensures all protocol criteria has been met.

Enhancement

 Validation messages now list the study rule number that triggered the error or warning message.

Feature in action





Rule Set

Rule Set Name Identification

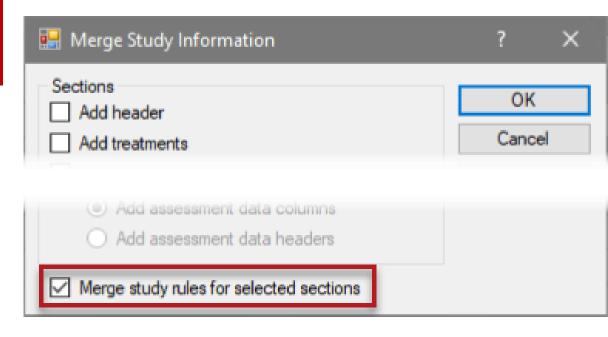
• Identifies/Verification of the correct rule set used within study.

Enhancement

 The name of the loaded rule set now displays in the editor heading when a rule is selected within the table.

Feature in action



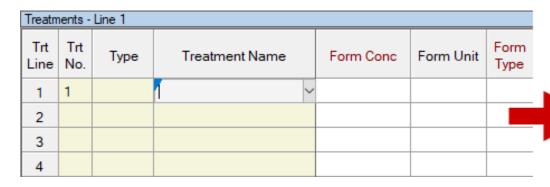


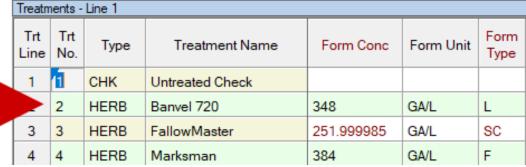
Study F	Study Rules - Rule 2 of 4 Rule Set: hiddenFldsGDM							
Rule	e Rule ID		Editor	Field	Condition			
1	Limit validation list		Assessment Data Header	Crop & Pest in Site Description	Always			
2	Hidden Field		Header	Trial Title Line # 2	If not in my company			
3	Hidden Field		Treatments	Description	If not in my company			
4	Hidden Field		Treatments	Comment 2	If not in my company			

Tools

Tools: Merge

Existing blank treatments are automatically removed when performing a merge with another study.







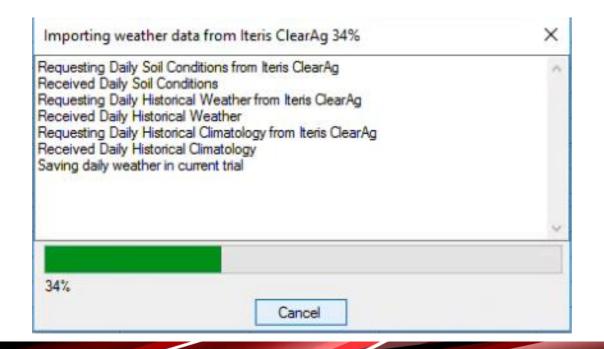
<- Before and After ->



Tools: Import Weather

Progress bar added during Weather import

- The weather is imported from outside the ARM software.
- This ensures you know that progress is being made ☺.



Spray Seeding Plan

Why minimum mix size calculator?

- This helps determine the minimum mix needed.
- Proactively plan for your trial with this calculation.

Reps	s: 4 Appl Co y vol: 250 L/ha	ode: A I	Plots: 2 /lix Size	2.5 by 10 m e: 2.65 L (t	eters otal fo	r 4 plots;	minimur	m=2.5 L, o	verage=150 m	ıL)			
Trt	Treatment	Form Form	Form	Rate	Appl	Spray	Volume	Mix Mix	Amt Product	Rep			
No.	Name	Conc Unit	Туре	Rate Unit	Code	Volume	Unit	Size Unit	to Measure	1	2	3	4
3	Tub	250 G/L	EC	1 l/ha	ABC	250	L/HA	2.65 L	10.6 mL/mx	101	202	301	402
1	Untreated Check				ABC					102	205	303	401
4	Tilt 250	250 G/L	EC	0.5 l/ha	ABC	250	L/HA	2.65 L	5.3 mL/mx	103	204	305	404
2	Tub	250 G/L	EC	0.5 l/ha	ABC	250	L/HA	2.65 L	5.3 mL/mx	104	201	302	403
5	Mico 60	600 G/L	EC	1.5 l/ha	AB	250	L/HA	2.65 L	15.9 mL/mx	105	203	304	405

Enhancement

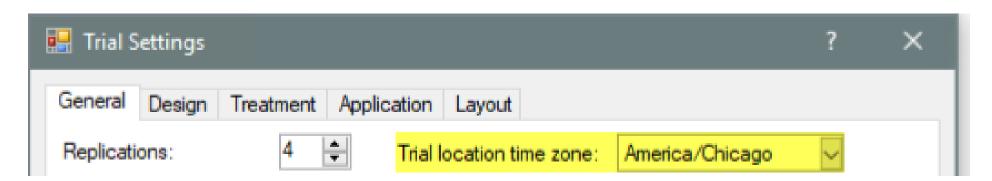
 ARM reports the bare minimum mix size needed to cover the area of all 4 reps.

Study Settings

Trial Time Zone

Why is a specific time zone needed?

- Ensure the alignment of the trial location in relation to time zone to external data providers.
 - New Weather API will align location specific weather for a particular time, such as per application.
- Trial Settings > General tab



New Options - Liters

Liters as an Overage Option

- Clients may have equipment that requires a very large amount of overage. Instead of using ML's (1000's), you now have the option of Liters. Example: 2150ML vs, 2.15L.
- Can be entered in the Settings >
 Application tab or, Appl. Equipment > Mix
 Overage, Unit or, Application Plan.

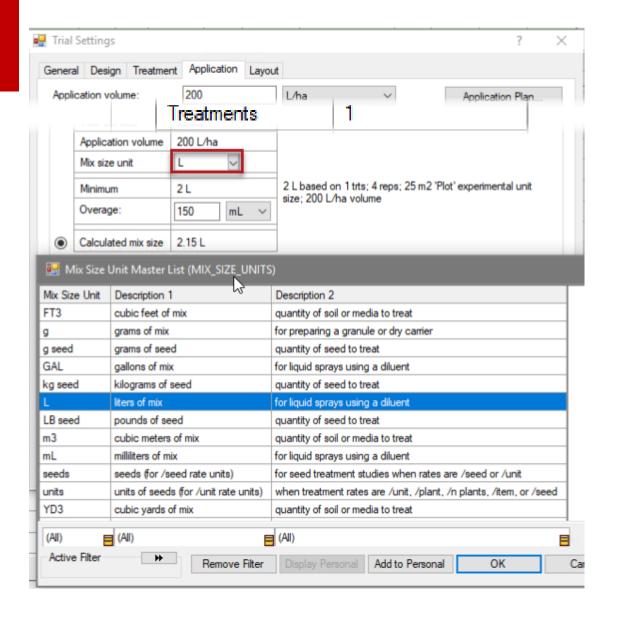
1-10-5	UIZO	
	Treatments	1
	Replications	4
	'Plot' EU size	25 m2
	Application volume	20 L/ha
	Mix size unit	mL ~
	Minimum	200 mL
	Overage:	2.15 L
		% \ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
\odot	Calculated mix size	2350 mL mL
0	User-defined mix size	2.15 r

Mix size

Mix Size Units

Enhancement

- Brings consistency to the unit names whether you are in the treatments editor, settings, or application plan.
- Settings > Application tab
- Appl. Equipment > Mix Overage,
 Unit or, Application Plan



Site Descriptions

Track Trial Progress

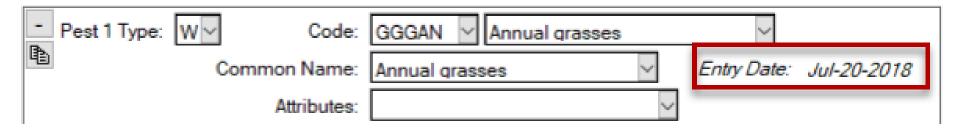
Why document trial progress?

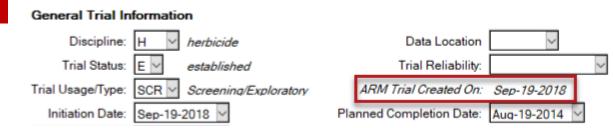
- Requested by sponsors.
- Provides visibility and credibility to timely data entry.

Added new fields to track status and progress throughout the season.

Pest Description

Insert Pest with Shift+F7, Delete current Pest with Shift+F8





Track Trial Progress

Additional new fields to track status and progress throughout the season.

- Application tab > Appl. Entry Date
- Assessment Header > Data Entry Date

Assessment Data - Line 4						
Column Number	1					
Part Rated	LEAF V C V					
Rating Type	PHYGEN ~					
Rating Unit	%					
Number of Subsamples	1					
Data Entry Date	Sep-19-2018					
Trt-Eval Interval	7 DA-C					

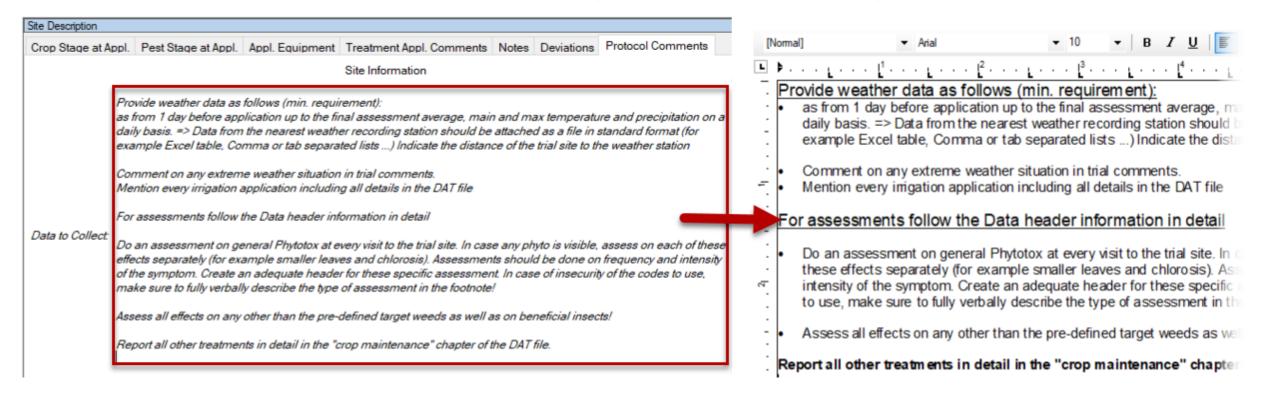
Application Description

	D
Application Date:	Sep-19-2018 ~
Appl. Start Time:	11:15 AM
Application Method:	SPRAY
Application Timing:	POSPOS ~
Application Placement	BROFOL ~
Applied By:	~
Appl. Entry Date:	Sep-19-2018
Air Temperature Start, Stop:	19.5 C

Protocol Instructions

Support Rich-Text Formatting

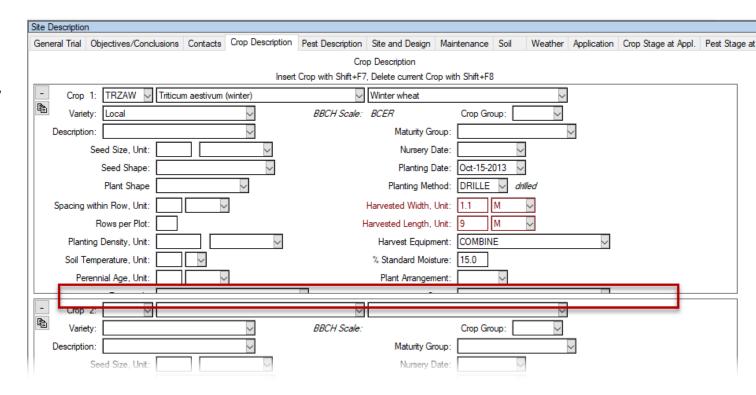
• Preserves the format from the original protocol through to the Trial.



Collapsible Repeating Sections

Fixed:

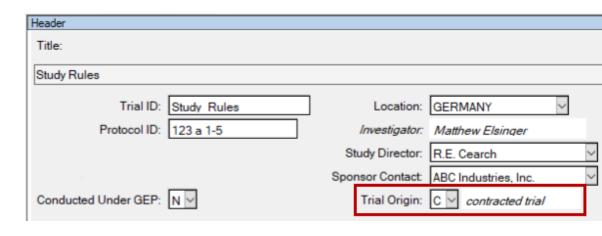
 Repeating section panels now resize after displaying hidden fields.



Trial Origin

Why track the trial origin?

- Helps answer budget questions.
- Valuable to the R&D division.
- ID's in-house, contracted or by a public institution trials.



Trial Location

Insert row with Shift+F7, Delete current row with Shift+F8

Trial ID	Responsible		Site			Number of Trials	Site Requirements
123 a 1-5	R.E. Cearch	~	~	С	~	5	
123 a 6-7	Debra Dooley's Data	~	~	ı	~	2	
123 a 8-10	Fred's Quality Data	~	~	С	~	3	

Header editor > Trial Origin or,
Trial Establishment Guidelines > Trial location Table

Application Equipment and Plan

Auto-Fill default settings for application planning fields.

• Intuitive way of using Settings set to default and fill out the plan.

Application Information		
Application Date	Apr-15	
Row Sides Applied		
Spray Volume, Unit	250	L\HA \\
Minimum Mix/Treatment	2.5	liters

Enhancement

 Auto-fills with default entries when clicking in a blank field for mix size, mix overage and spray volumes.

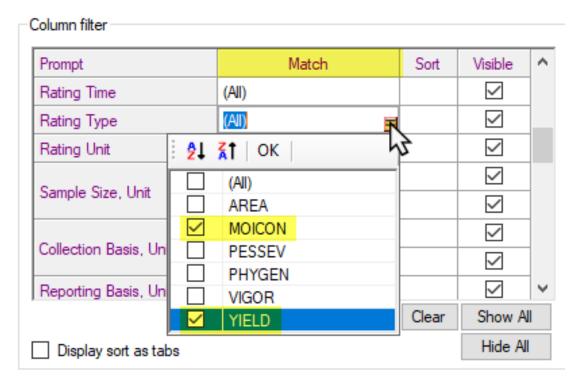
Assessment Data

View Options

Show more than one type of entry when matching on a field.

How does it work?

Select multiple items for the "Match" column Filter.



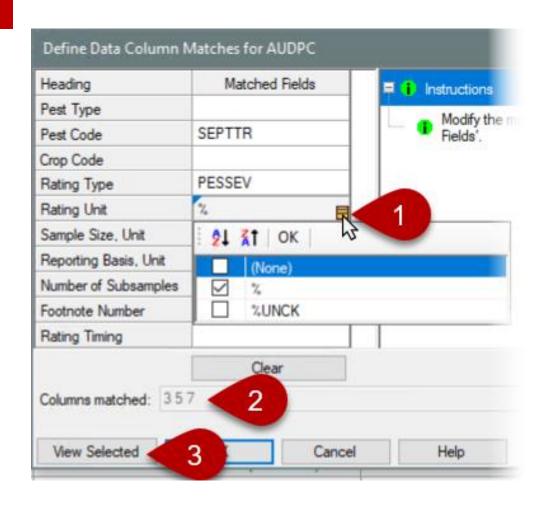
AUDPC Transformation

Enhancement during AUDPC

- Allows selecting multiple values for match fields.
- Lists columns currently matched.
- View only selected/matched columns on the assessment data editor.

Where is this feature?

Tools > Transform, select AUDPC



Tablet Data Collector (TDCx)

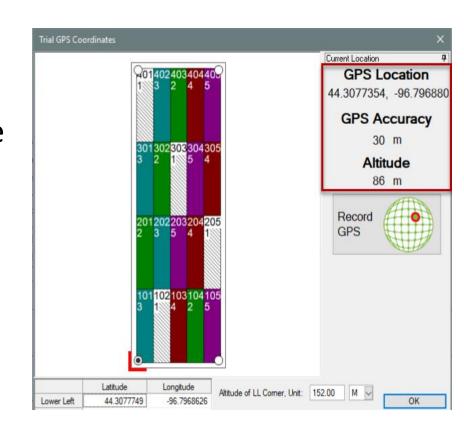
Record GPS

Display the current position in real-time

- Researchers now can determine the accuracy of the GPS device while documenting coordinates.
- TDCx will display: GPS coordinates, accuracy and altitude.

Where is this feature?

Choose "Tablet Read GPS Editor"



SE Definitions

SE Definitions

Plan and define standard evaluations (SEs) and tasks to use in the study

Simpler than importing SEs from file into assessment data editor

Use Tools > 'Build Header, Tasks' to create the SEs and tasks defined in this tab

Multiple rating timings create columns for each timing code

 Two-column SE F097_C2 times 3 rating timings A1-A3 = 6 total data columns

SE Definitions

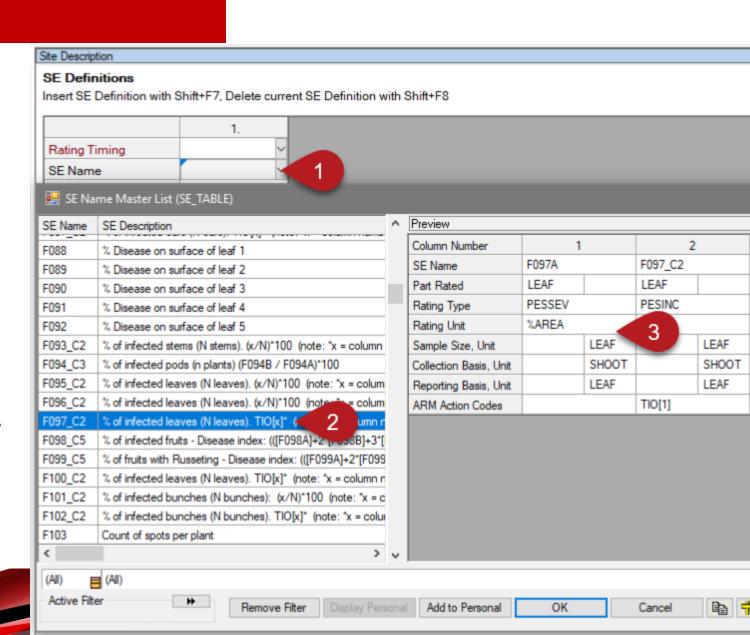
Insert SE Definition with Shift+F7, Delete current SE Definition with Shift+F8

		1.		2.			
Rating Timing	A1-A3			~	H1		~
SE Name	F097_C2	2		~	Y085		~
SE Description	% of infected leaves Fresh yield gr (N leaves). TIO[x]* in kg / m2 (note: *x = column nb of infected leaves in F097A)						n
Part Rated	LEAF	~		~	GRAIN	~	~
Rating Type	PESINC ~			~	WEIFRE		
Rating Unit	%			~	KG		~
Sample Size		LE	AF	~		M2	~
Collection Basis		SH	ЮОТ	~	1	PLOT	~
Reporting Basis		LE	AF	~		M2	~
Number of Subsamples							
ARM Action Codes	TIO[1]			~			~
Pest Type, Code	~			~	~		~
Crop Code				~			~

SE Definitions

- 1. Display SE Name list
- 2. Select an SE, can search/filter descriptions
- 3. Preview assessment columns defined in SE

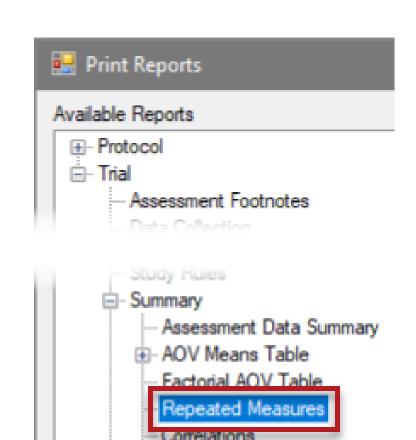
Can also define tasks on this tab to add to Schedule editor



Analyze repeated assessments across time

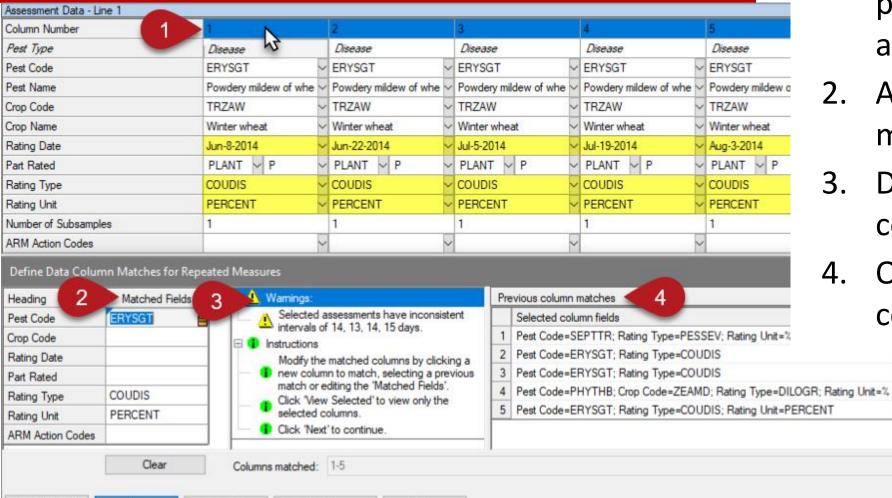
Enhancement

- Powerful statistical analysis which enable the control of factors which cause variability between treatments over time.
- Provides analysis of treatment means over time to determine if there is an overall time effect on the treatments performance.



Dose-Response Analysis

Standardized Summary



Help

Define assessments for analysis:

- Select a column to find potential repeated assessments.
- ARM proposes fields to match other columns.
- 3. Diagnose issues with column selection.
- 4. Or load from history of column matches.

Repeated Measure

Repeated Measure

AUDPC_1

G-AI7_SDTR_Inoc_001

Cancel

Graph Options.

View Selected

Means and comparison letters for:

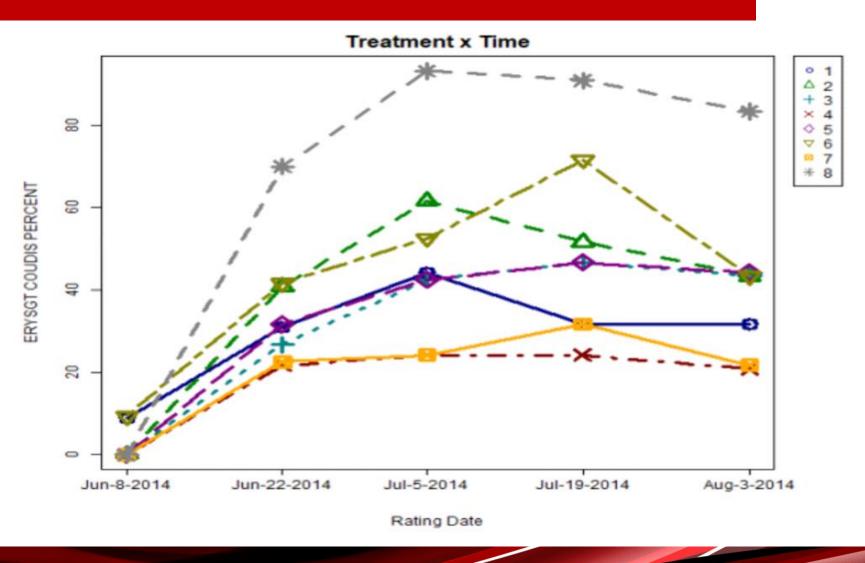
- Treatments Rating Dates
- Treatment x Rating Date interaction

Apply correction to adjust for correlation (H-F-L or G-G)

Repeated Measures AOV table

REPEATED MEASURES	SAOV	For D ERYSGT E	Blumeria gramir	nis tritici P	owdery m	nildew of w	eat TRZAW
PLANT P COUDIS PERO							
Source	DF	Sum of Squares	Mean Square	F	Prob(F)	HSD (.05)	Valiance
Total	220.0	141626.962500					
Replicate	5.0	65.637500	13.127500	3.127	0.0195		0.223238
Treatment	7.0	51065.995833	7295.142262	1737.776	0.0001	1.70	
Treatment Error	35.0	146.929167	4.197976				-0.246155
Rating Date	3.6	71570.358333	17892.589583	3295.895	0.0001	1.31	
Treatment x Rating Date	25.1	17909.441667	639.622917	117.821	0.0001	5.35	
Error/Residual	143.6	868.600000	5.428750				5.428751

Pest Code Pest Name Crop Code Crop Name Part Rated Rating Type Rating Unit Jumber of Subsamples			ERYSGT mildew of wheat TRZAW Winter wheat PLANT P COUDIS PERCENT
rt Treatment Io. Name	Rate Rate Unit	Appl Code	
ABLE OF Treatment MEANS			00.46
1 Sure Kill	3 lb ai/a		29.4 f
2 Sure Kill	3 lb ai/a		39.5 c
3 Sure Kill	3 lb ai/a		31.8 e
4 Sure Kill	3.5 lb ai/a		18.2 h
5 Sure Kill	3 lb ai/a		33.0 d
6 Sure Kill	4 lb ai/a		43.7 b
7 Super Stomp	2.5 lb ai/a	Α	20.0 g
8 Untreated			67.5 a
Error DF Correction (H-F-L) Tukey's HSD P=.05 Standard Deviation CV			1.70 2.05 5.79
ADI E OF Dating Data MEAN	0		
ABLE OF Rating Date MEAN 1 Jun-8-2014 (Data Col 1)	5		2.3 e
2 Jun-22-2014 (Data Col 2)			35.7 d
3 Jul-5-2014 (Data Col 3)			48.1 b
4 Jul-19-2014 (Data Col 4)			49.4 a
5 Aug-3-2014 (Data Col 5)			41.5 c
Error DF Correction (H-F-L) Tukey's HSD P=.05 Standard Deviation CV			0.90 1.31 2.33 6.58
ABLE OF Treatment Rating [Date MEANS	2	
1 Sure Kill 1 Jun-8-2014 (Data Col 1)	3 lb ai/a		8.8 o
2 Sure Kill 2 Super Stomp	3 lb ai/a 1.5 lb ai/a		0.0 p
1 Jun County (Data Col 1)	1.0 10 01/0	-	



Treatment x Time Graph

- Plot treatment means over time.
- Visually identify treatment interaction across assessment dates.

ARM 2018 Changes

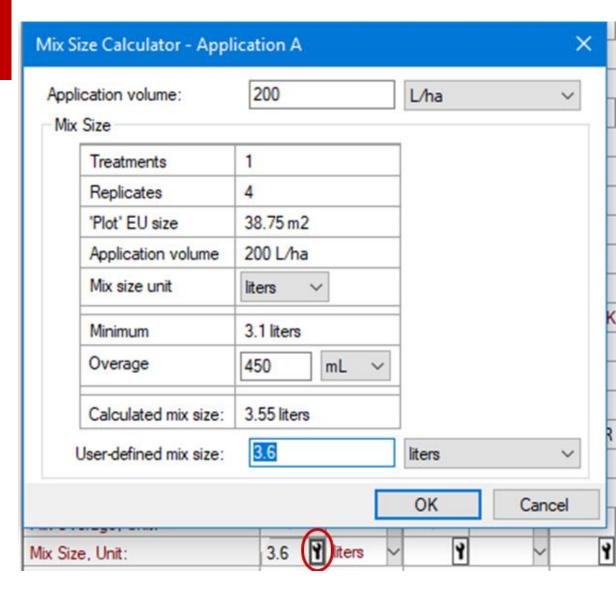
Mix Size Calculator

Why use the Mix Size Calculator?

- Eliminates waste
- Predicts mix needed

Enhancement

- Calculate mix size based on current application settings.
- Press the Tool button in Mix Size field to open this dialog.
- Define overage so ARM can better auto-calculate product amounts canopy height changes.



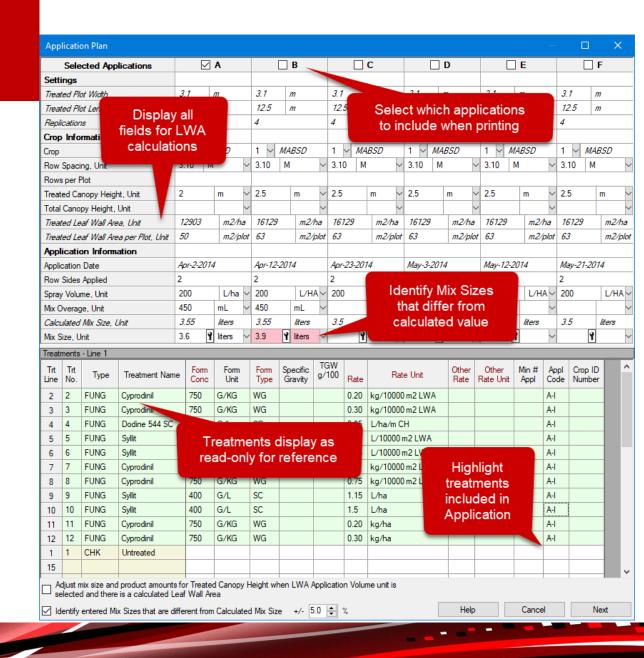
Application Plan

What is the Application Plan?

 Displays all fields necessary for mix size and leaf wall area calculations.

Display from:

- Treatments Editor
- Protocol/Site Description Editor
- Spray/Seeding Plan Report



Spatially Balanced Randomization

Why use this randomization?

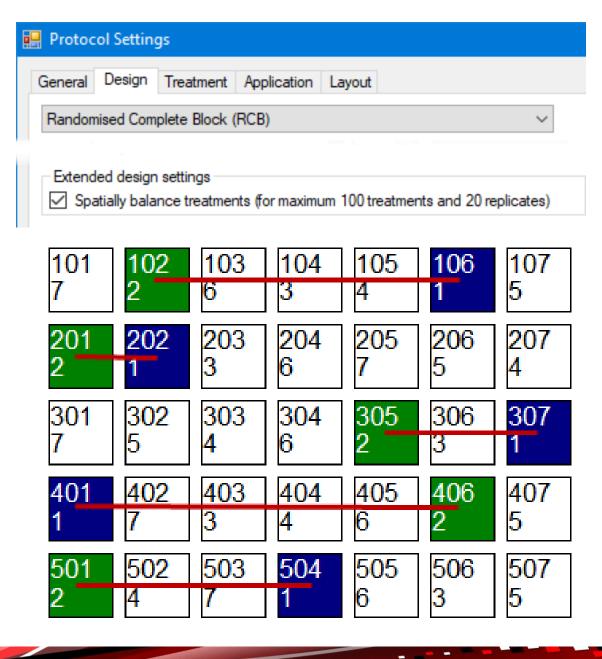
 For RCB designs, use a randomization optimized to uniformly disperse treatments across the trial.

Enhancement

 Balances average distance between all treatment pairs across replicates.

Where can you find it?

Trial Map (Quality tab)



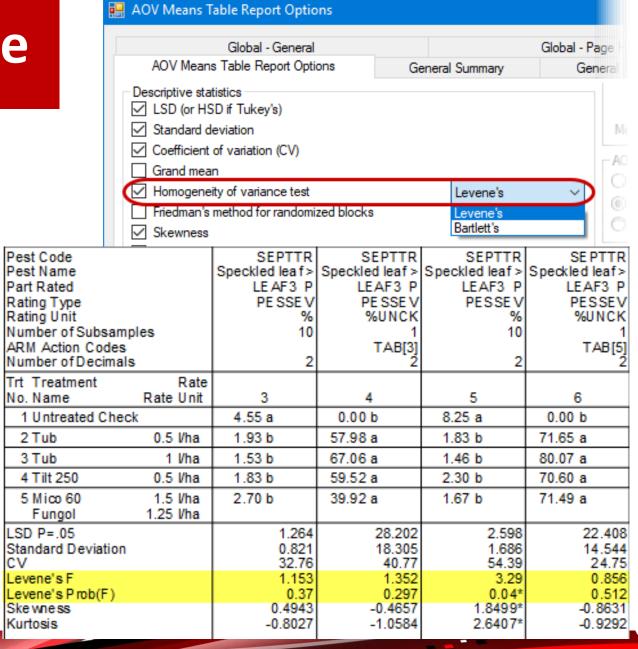
Homogeneity of Variance

Levene's Test

 Is less sensitive to departures from normality than a Bartlett's test and generally preferred.

Enhancement

- Default option and included as a descriptive statistic on the report.
- Located on the AOV Means Table Report.



AOV Means Table Report

Spatial Analsyis

• It attempts to recover information about the hidden variables across the field.

CRD + Quadratic s	patia	I trend AOV For T	RZAW Winter	wheat	GRAIN C
Source	DF	Sum of Squares	Mean Square	F	Prob(F)
Total	18	5.170991^			
Treatment Type III	4	1.441301	0.360325	7.676	0.0056
Blk	1	3.181476	3.1814766	37.778	0.0001
Col	1	0.004818	0.004818	0.103	0.7560
Blk^2	1	0.053378	0.053378	1.137	0.3140
Col^2	1	0.055852	0.055852	1.190	0.3037
Blk:Col	1	0.011706	0.011706	0.249	0.6295
Error(adj)	9		0.046940		

54 59 64 69 74 53 58 63 68 73 52 57 62 67 72 24 15 17 8 1 51 56 61 66 71 18 9 11 2 25 30 35 40 45 50 10 7 9 6 8 29 34 39 44 49 28 23 38 43 48 25 22 24 21 23 27 15 12 14 11 13 26 31 36 41 46 20 17 19 16 18 5 10 15 20 25 8 4 12 25 16 4 9 14 19 24 5 21 9 17 13 3 18 13 18 23 11 7 12 17 22 11 7 12 17 24 11 6 11 <th>55 5</th> <th>60 16</th> <th>65 23</th> <th>70 14</th> <th>75 7</th> <th></th>	55 5	60 16	65 23	70 14	75 7	
52 57 62 67 72 24 15 17 8 1 51 56 61 66 71 18 9 11 2 25 30 35 40 45 50 8 29 34 39 44 49 28 33 38 43 48 25 22 24 21 23 27 15 12 37 42 47 13 26 31 36 41 46 18 5 10 15 20 25 16 4 9 14 19 24 13 3 8 13 18 13 18 23 11 7 20 3 24 24 24	54 6	59 22	64 4	69 20	74 13	
24 15 17 8 1 51 56 61 66 71 30 35 40 45 50 10 7 9 6 8 29 34 39 44 49 28 33 38 24 21 23 27 32 37 42 47 15 12 14 11 13 26 31 36 41 46 20 17 19 16 18 5 4 12 25 16 4 9 14 19 24 5 21 9 17 13 3 8 13 18 13 14 10 10 10 10 20 7 12 17 22 11 7 20 3 24	53 12	58 3	63 10	68 21	73 19	
18 9 11 2 25 30 35 40 45 50 10 7 9 6 8 29 34 39 44 49 28 33 38 24 21 23 27 32 37 42 47 13 26 31 36 41 46 18 5 10 15 20 25 16 4 9 14 19 24 13 5 9 14 19 24 13 3 8 13 18 13 14 10 2 7 12 7 20 3 24 11 7 20 3 24 24	52 24	57 15		67 8	72 1	
29 34 39 44 49 28 33 38 24 21 23 27 32 37 42 47 13 26 31 36 41 46 18 5 10 15 20 25 16 4 9 14 19 17 13 3 8 13 18 13 18 23 11 7 12 7 12 17 22 24 11 7 12 17 22 24	51 18	56 9		66 2	71 25	
28 33 38 43 23 27 32 37 42 47 15 12 14 11 13 26 31 36 41 46 20 17 19 16 18 5 10 15 20 25 8 4 12 25 16 4 9 14 19 24 5 21 9 17 13 3 8 13 18 23 12 7 12 17 22 11 7 20 3 24	30 10	35 7	40 9	45 6	50 8	
27 32 37 42 47 15 12 14 11 13 26 31 36 41 46 20 17 19 16 18 5 10 15 20 25 8 4 12 25 16 4 9 14 19 24 5 21 9 17 13 3 8 13 18 23 12 7 12 17 22 11 7 20 3 24	29 5	34 2	39 4	44 1	49 3	
26 31 36 41 46 18 5 8 4 12 25 16 4 19 17 13 13 18 14 10 10 11 12 17 17 12 17 1	28 25	33 22	38 24	43 21	48 23	
5	27 15	32 12	37 14	42 11	47 13	
4 9 14 19 24 13 3 22 18 1 14 10 27 11 7 20 3 24 14 10 24 10	26 20	31 17	36 19	41 16	46 18	
3 8 13 18 23 22 18 1 17 10 2 7 12 17 22 11 7 20 3 24	5 8	10 4	15 12	20 25	25 16	
2 7 12 17 22 11 24 24	4 5	9 21	14 9	19 17	24 13	
11 7 20 3 24	3 22	8 18	13 1	18 14	23 10	
1 6 11 16 21 19 15 23 6 2	2 11	7 7	12 20	17 3	22 24	
	1 19	6 15	11 23	16 6	21 2	

Original



Neighbor-adjusted Fertility

AOV Means Table Report

Trend Analysis

Analyze effects across whole field.

Nearest Neighbor Analysis

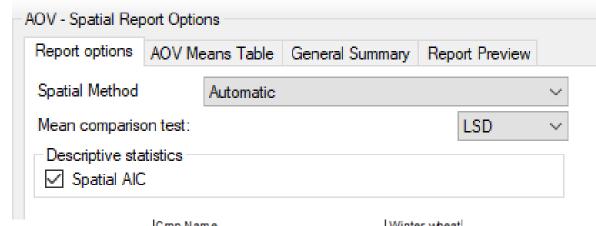
 Analyze effects only in space adjacent to individual plots.

Automatic

ARM will select best-performing model

 AIC – estimates relative quality of available models (lower is better).





Part Rated Rating Type Rating Unit ARM Action Codes			GRAIN C YIELD T-MET TY1
Trt Treatment No. Name	Rate	Rate Unit	12*
1 Untreated Chec	*		7.84 b
2 Tub	0.5	Vha	8.53 a
3 Tub	1	Vha	8.45 a
4 Tilt 250	0.5	Vha	8.70 a
5 Mico 60	1.5	Vha	8.48 a
LSD P=.05 Standard Deviation CV			0.347 0.217 2.58
Randomized Complete E Spatial AIC	3lock (RC	B) AIC	5.1456 SPa 3.6037
SDa - Quadratic enatial	trand		

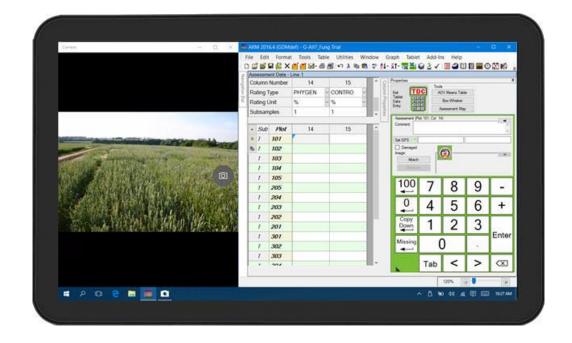
Tablet Data Collector (TDCx) Add-In

Enhancement

 Now activate ARM license serial number on your touch-enabled Windows tablet.

How does it work?

- You buy and choose your tablet.
- Install and activate your ARM license on your tablet.
- Transfer current license or purchase a NEW ARM Field license bundle.



Recommended minimum requirements to use TDCx:

Camera (6+ megapixel) GPS
SD card or micro flash (backup) Stylus
64+ GB Internal Storage 4+ GB RAM

Weather Data Integration

Why do we offer Weather Data Integration?

- Weather analysis explains varying product performance within efficacy trials (year, location).
- Sponsors are requiring it.
- Increased emphasis on developing bio-stimulants, plant health products
 - highly responsive to weather conditions.

Weather Data Integration Iteris ClearAg Collaboration

Who did we collaborate with?

 Iteris ClearAg weather and environmental content is now available by subscription to GDM clients

How does it work?

- Directly import ClearAg's historical and current weather information and soil data from around the world through ARM software
- Request more information about ClearAg at: http://info.clearag.com/ARMinfo.html



Weather Data Integration Site Description – New Fields Added

Daily and 30-Year average:

- Precipitation
- Air Temperature –
 Min/Max/Average

Moisture Total	Unit		Туре		30Y Precipitation	Unit		Min Temp	100	Avg Temp	Temp Unit	30Y Min Temp	30Y Max Temp	30Y Avg Temp	Un	it
0.4	mm	V	RAIN	~	1.3	mm	V	17	29	22	C	13	23	18	С	~
17.4	mm	V	RAIN	>	1.4	mm	~	16	24	19	C V	13	22	17	С	>

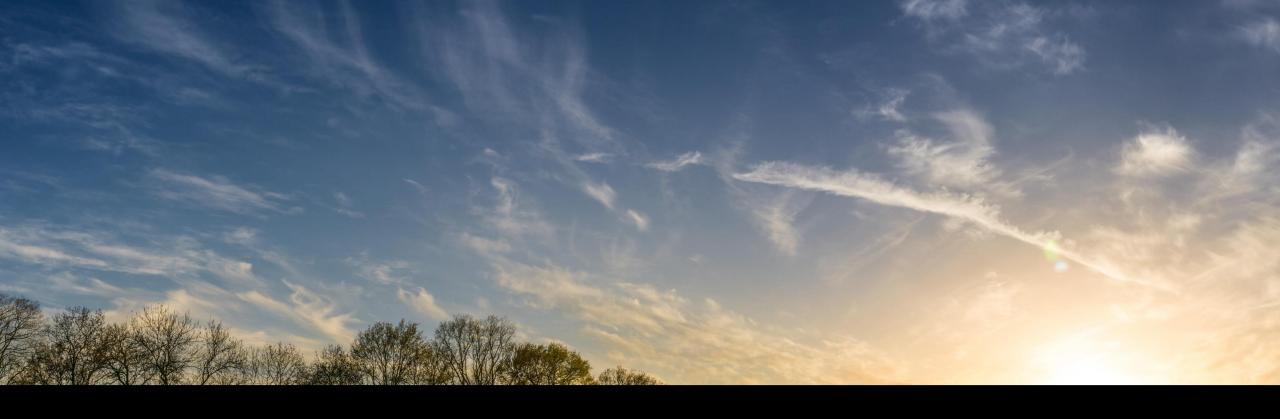
- Wind speed Min/Max/Average
- Sunlight (Shortwave Radiation)

Others:

- % Cloud Cover
- Soil Temp Average

Min Wind	Max Wind	Avg Wind	Unit		% Cloud Cover	Avg Shortwave Radiation	Unit		Avg Soil Temp			0-10 cm Scaled Soil Moisture	0-200 cm Scaled Soil Moisture
1	14	6	kph	~	58	143	W/m2	V	24	С	~	0.08	0.34
2	21	10	kph	~	62	152	W/m2	V	21	С	~	0.49	0.39

Soil Moisture – Scaled 0-10cm or 0-200cm



Our **Mission**

"Provide the research community technology to improve efficiency and accelerate innovation"